

Emirates NBD Securities LLC

Financial statements

For the year ended 31 December 2013

<i>Contents</i>	<i>Page</i>
Directors' report	1
Independent auditors' report	2 - 3
Statement of financial position	4
Statement of income	5
Statement of comprehensive income	6
Statement of cash flows	7
Statement of changes in equity	8
Notes to the financial statements	9 - 30

DIRECTORS' REPORT

The Directors have pleasure in presenting their report together with the audited financial statements of Emirates NBD Securities LLC (the "Company") for the year ended 31 December 2013.

Financial Results

The Company has reported a net profit of AED 24,457 K for the year ended 31 December 2013.

Total equity holders' funds amount to AED 385,285 K as at 31 December 2013.

Directors

The Directors of the Company during the year (and to date of this report) were as follows:

Mr. Suvo Sarkar	Chairman
Mr. Pierre Pissaloux	Member
Mr. Faisal Aqil Al Bastaki	Member

Auditors

Ernst & Young were appointed as Auditors of Emirates NBD Securities LLC at the Emirates NBD Group Annual General Meeting held on 06 March 2013. Ernst & Young are eligible for re-appointment and have expressed their willingness to continue in office.

On behalf of the Board



Suvo Sarkar
Chairman

Dubai, UAE

Date: 30 January 2014



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INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF EMIRATES NBD SECURITIES LLC

Report on the Financial Statements

We have audited the accompanying financial statements of Emirates NBD Securities (the "Company"), which comprise the statement of financial position as at 31 December 2013, and the income statement, statement of comprehensive income, statement of cash flows and statement of changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory information. The financial statements of the Company as of 31 December 2012 were audited by another auditor whose report dated 31 January 2013 expressed an unqualified opinion on the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and applicable provisions of the articles of association of the Company, Federal Law No.8 of 1984 (as amended), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



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INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF EMIRATES NBD SECURITIES LLC (continued)

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2013, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Report on Other Legal and Regulatory Requirements

We also confirm that, in our opinion, the financial statements include, in all material respects, the applicable requirements of Federal Law No.8 of 1984 (as amended) and the articles of association of the Company; proper books of account have been kept by the Company and the contents of the Directors' report relating to these financial statements are consistent with the books of account. We have obtained all the information and explanations which we required for the purpose of our audit and, to the best of our knowledge and belief, no violations of the Federal Law No.8 of 1984 (as amended) or of the articles of association of the Company have occurred during the year which would have had a material effect on the business of the Company or on its financial position.

A handwritten signature in cursive script that reads 'Ernst & Young'.

30 January 2014

Dubai, United Arab Emirates

EMIRATES NBD SECURITIES LLC
STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2013

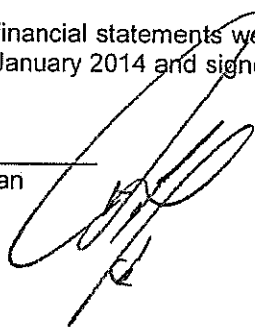
	<i>Notes</i>	2013 AED '000	2012 AED '000
Assets			
Property and equipment	7	2,055	2,518
Financial assets available-for-sale	8	12,455	5,233
Total non-current assets		14,510	7,751
Financial assets at fair value through profit and loss	8	-	3,250
Trade and other debtors	9	31,913	30,445
Other receivables	10	2,379	559
Due from Holding Company	11	257,260	231,867
Cash and bank balances	12	93,446	88,723
Total current assets		384,998	354,844
Other payables	13	6,037	5,122
Client deposit		8,186	3,803
Total current liabilities		14,223	8,925
Net current assets		370,775	345,919
Net assets		385,285	353,670
Represented by			
Share capital	14	36,000	36,000
Statutory reserve	14	18,804	18,804
Fair value reserve	14	7,109	(49)
Capital contribution reserve	14	50,000	50,000
Retained earnings		273,372	248,915
Total equity holders' funds		385,285	353,670

The notes on pages 9 to 30 form an integral part of these financial statements.

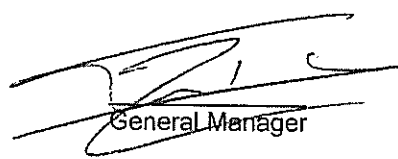
The independent auditors' report is set out on page 2 to 3.

These financial statements were approved by the Board of Directors of Emirates NBD Securities LLC on 30 January 2014 and signed on their behalf by:

Chairman



General Manager




EMIRATES NBD SECURITIES LLC
INCOME STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2013

	<i>Notes</i>	2013 AED '000	2012 AED '000
Commission income		32,340	10,223
Administrative and general expenses	15	(12,772)	(13,113)
Operating profit/(loss)		19,568	(2,890)
Other income	16	3,805	416
Allowance for impairment on trade and other debtors		-	(4)
Interest received from Holding Company	11	1,084	1,292
Profit/(loss) for the year		24,457	(1,186)
		=====	=====

The notes on pages 9 to 30 form an integral part of these financial statements.

The independent auditors' report is set out on page 2 to 3.

EMIRATES NBD SECURITIES LLC**STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2013**

	<i>Notes</i>	2013 AED '000	2012 AED '000
Profit/(loss) for the year		24,457	(1,186)
Other comprehensive income:			
Net change in fair value of financial assets available-for-sale	8	7,158	889
Total comprehensive income/(loss) for the year		31,615 =====	(297) =====

The notes on pages 9 to 30 form an integral part of these financial statements.

The independent auditors' report is set out on page 2 to 3.

EMIRATES NBD SECURITIES LLC
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2013

	2013 AED '000	2012 AED '000
<u>OPERATING ACTIVITIES</u>		
Profit/(loss) for the year	24,457	(1,186)
Directors' fees	-	(1,250)
<i>Adjustments for non-cash items</i>		
Change in fair value of current investments	(3,550)	(898)
Allowance for impairment losses	-	4
Depreciation	732	649
Loss on disposal of equipment	-	643
	21,639	(2,038)
Change in trade and other debtors	(1,468)	1,029
Change in other receivables	(1,820)	10,051
Change in due from Holding Company	(25,393)	5,272
Change in other payables	915	(49)
Net cash flows (used in)/from operating activities	(6,127)	14,265
<u>INVESTING ACTIVITIES</u>		
Acquisition of property and equipment	(269)	(1,803)
Proceeds from the sale of investment securities	6,800	-
Purchase of investment securities	(64)	-
Increase in term deposits maturing after three months	(730)	(824)
Net cash flows from/(used in) investing activities	5,737	(2,627)
Net (decrease)/increase in cash and cash equivalents	(390)	11,638
Cash and cash equivalents at the beginning of the year	42,192	30,554
Cash and cash equivalents at the end of the year	41,802	42,192
	=====	=====

The notes on pages 9 to 30 form an integral part of these financial statements.

The independent auditors' report is set out on page 2 to 3.

EMIRATES NBD SECURITIES LLC
STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2013

	Share capital	Statutory reserve	Fair value reserve	Capital contribution reserve	Retained earnings	Total
	AED'000	AED '000	AED '000	AED '000	AED '000	AED'000
Balance at 1 January 2013	36,000	18,804	(49)	50,000	248,915	353,670
Total comprehensive income	-	-	7,158	-	24,457	31,615
Balance at 31 December 2013	36,000	18,804	7,109	50,000	273,372	385,285
	=====	=====	=====	=====	=====	=====
	Share capital	Statutory reserve	Fair value reserve	Capital contribution reserve	Retained earnings	Total
	AED'000	AED '000	AED '000	AED '000	AED '000	AED'000
Balance at 1 January 2012	36,000	18,804	(938)	50,000	251,351	355,217
Total comprehensive loss	-	-	889	-	(1,186)	(297)
Directors' fees*	-	-	-	-	(1,250)	(1,250)
Balance at 31 December 2012	36,000	18,804	(49)	50,000	248,915	353,670
	=====	=====	=====	=====	=====	=====

*Directors' fees related to 2011 and with effect from 2012, are borne by the Holding Company.

The notes on pages 9 to 30 form an integral part of these financial statements.

The independent auditors' report is set out on page 2 to 3.

1 Legal status and principal activities

Emirates International Securities LLC ("the Company") is a limited liability company incorporated in the Emirate of Dubai on 10 November 2001 under the Federal Law No 8 of 1984 (as amended) applicable to commercial companies. On 8 November 2009, the Company received regulatory approval to merge with NBD Securities LLC ("acquired entity") and changed its name from Emirates International Securities LLC to Emirates NBD Securities LLC.

On 21 November 2009 (the effective date), NBD Securities LLC transferred all its assets and liabilities to the Company to complete the merger of the two entities.

The share holding pattern in the Company is as follows:

Name of equity holders	Shareholding (%)
Emirates NBD PJSC ("Holding Company")	99%
Emirates Financial Services PSC	1%

Following the merger of Emirates Bank International PJSC and the National Bank of Dubai PJSC during 2007, the Company's ultimate Holding Company is Emirates NBD PJSC, a Company in which the Investment Corporation of Dubai is the majority shareholder.

The principal activity of the Company is to act as an intermediary in dealings in shares, stocks, debentures and securities.

The registered address of the Company is P.O. Box 2923, Dubai, U.A.E.

2 Basis of preparation

(a) Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and applicable requirements of the laws of the U.A.E.

These financial statements have been approved for issue by the Board of Directors on 30 January 2014.

(b) Basis of measurement

These financial statements are prepared under the historical cost convention, except for investment securities designated at fair value through profit or loss and available for-sale which are measured at fair value. The methods used to measure fair value are discussed further in note 4.

(c) Functional and presentation currency

These financial statements are presented in UAE Dirhams ("AED"), which is the functional currency of the company, rounded to the nearest thousand.

2 Basis of preparation (continued)

(d) Use of estimates and judgments

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. The critical areas involving a higher degree of judgment or complexity, or areas where assumption and estimates are significant to these financial statements are included in the relevant accounting policies.

3 Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

(a) Revenue recognition

Commission income

The Company earns commission income on those transactions in which it acts as an agent. Commission income is recognised on an accrual basis when the right to receive is established.

(b) Property and equipment

Property and equipment is stated at cost less accumulated depreciation and impairment losses, if any. Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Gains and losses on disposal of an item of property and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognised net within "other income" in statement of income.

3 Significant accounting policies (continued)

(b) Property and equipment (continued)

Useful lives of property and equipment

The Group's Management determines the estimated useful lives of its property and equipment for calculating depreciation as the policies of the Company are in line with the Group's policies. This estimate is determined after considering the expected usage of the asset or physical wear and tear. Management reviews the residual value and useful lives annually and future depreciation charge would be adjusted where the management believes the useful lives differ from previous estimates. Estimated useful lives are as below:

Freehold improvements	10 years
Leasehold improvements	7 years
Office equipment	5 years
Computers	4 years

Capital work in progress is stated at cost. When completed, they are transferred to the appropriate property and equipment category and depreciated in accordance with the Company's policies.

(c) Financial instruments

Classification

A financial instrument is any contract that gives rise to both a financial asset for the Company and the financial liability or equity instrument of another party. Non-derivative financial instruments comprise investments in equity securities, trade and other receivables (except prepayments), cash and cash equivalents and other payables.

Available-for-sale financial assets

Available-for-sale assets are financial assets that are not classified as financial assets at fair value through profit or loss, loans and receivables, or held-to-maturity. Available-for-sale financial assets are recognised initially at fair value plus any directly attributable transaction costs.

Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses and foreign currency differences on available-for-sale instruments, are recognised in other comprehensive income and presented in the fair value reserve in equity. When an investment is derecognized or impaired, the gain or loss recognized in statement of other comprehensive income is reclassified to the income statement.

Available-for-sale financial assets comprise equity securities.

3 Significant accounting policies (continued)

(c) Financial instruments (continued)

Classification (continued)

Financial assets at fair value through profit or loss

A financial asset is classified as at fair value through profit or loss if it is classified as held-for-trading or is designated as such on initial recognition. Financial assets are designated as at fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Group's documented risk management or investment strategy. Attributable transaction costs are recognised in profit or loss as incurred. Financial assets at fair value through profit or loss are measured at fair value and changes therein, which takes into account any dividend income, are recognised in profit or loss.

Financial assets classified as held-for-trading comprise short-term sovereign debt securities actively managed by the Group's treasury department to address short-term liquidity needs.

Financial assets designated as at fair value through profit or loss comprise equity securities that otherwise would have been classified as available-for-sale.

Cash and cash equivalents

Cash and cash equivalents comprise cash in hand and at bank with maturities of three months or less from the acquisition date that are subject to insignificant risk of changes in their fair value and are used by the Company for day to day operations. Cash and cash equivalents are carried at amortised cost in the statement of financial position.

Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from the statement of changes in equity.

Initial Recognition

Financial assets and liabilities are recognised on the statement of financial position when the Company becomes a party to contractual provisions of the instrument. From this date any gains and losses arising from changes in fair value of the assets designated at fair value through profit or loss or available-for-sale assets are recognised.

3 Significant accounting policies (continued)

(c) Financial instruments (continued)

Measurement

A financial asset is recognised initially at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability.

Subsequent to initial recognition, all financial assets at fair value through profit or loss and all available-for-sale assets are measured at fair value, except that any instrument that does not have a quoted market price in an active market and whose fair value cannot be measured reliably is stated at cost, including transaction costs, less impairment allowances.

All other financial assets and non-trading financial liabilities are measured at amortised cost less impairment allowances.

Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or when the Company has substantially transferred all the risks and rewards of ownership. A financial liability is derecognised when it is extinguished.

(d) Offsetting

Financial assets and liabilities are offset and the net amount is reported on the statement of the financial position only when the Company has a legally enforceable right to set off the recognised amount and it intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS or IAS or if gains or losses are arising from a group of similar transactions.

(e) Impairment

Financial assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of an asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. An impairment loss in respect of an available-for-sale financial asset is calculated by reference to its fair value.

3 Significant accounting policies (continued)

(e) Impairment (continued)

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in statement of income. Any cumulative loss in respect of an available-for-sale financial asset recognised previously in equity is transferred to statement of income.

Non-financial assets

The carrying amounts of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

(f) Foreign currencies

Monetary items denominated in foreign currencies are retranslated at the rates prevailing at the reporting date.

(g) Employee benefits

Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

(h) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

3 Significant accounting policies (continued)

(i) Operating leases

Leases of assets under which the lessor effectively retains all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease.

(j) Dividend income

Dividend income is recognised in profit or loss on the date that the Company's right to receive payment is established, which in the case of quoted securities is the ex-dividend date.

(k) Related parties

A party is considered to be related to the Company if:

- (a) the party, directly or indirectly through one or more intermediaries,
 - (i) controls, is controlled by, or is under common control with, the Company;
 - (ii) has an interest in the Company that gives it significant influence over the Company; or
 - (iii) has joint control over the Company;
- (b) the party is an associate;
- (c) the party is a jointly-controlled entity;
- (d) the party is a member of the key management personnel of the Company;
- (e) the party is a close member of the family of any individual referred to in (a) or (d); or
- (f) the party is an entity that is controlled, jointly controlled or significantly influenced by or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (d) or (e); or
- (g) the party is a post-employment benefit plan for the benefit of the employees of the Company, or of any entity that is a related party of the Company.

(l) Customer loyalty programme

The Company operates a rewards programme which allows customers to accumulate points when they trade with the Company. The points can then be redeemed and credited to customer trading account, subject to a minimum number of points being obtained.

The sale proceeds received are allocated between the customer trades and the points issued, with the proceeds allocated to the points being equal to their fair value. Fair value is determined by applying statistical techniques. The fair value of the points issued is deferred and recognised in revenue when the points are redeemed.

EMIRATES NBD SECURITIES LLC**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****3 Significant accounting policies (continued)****(m) New standards and interpretations effective after 01 January 2013**

The following new and revised IFRS has been applied in the current period in these financial statements. Their adoption had no significant impact on the amounts reported in these financial statements but may affect the accounting for future transactions or arrangements.

Standard	Description	Effective date (early adoption permitted)
IFRS 13, 'Fair value measurement'	IFRS 13 aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements, which are largely aligned between IFRSs and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs or US GAAP.	1 January 2013

(n) New standards and interpretations not yet adopted

Certain new standards, amendments to standards and interpretations are not yet effective for the year ended 31 December 2013, with the Company not opting for early adoption. These have, therefore, not been applied in preparing these financial statements.

Standard	Description	Effective date (early adoption permitted)
IFRS 9 Financial Instruments	<p>This standard, issued as a replacement to IAS 39, retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortised cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The guidance in IAS 39 on impairment of financial assets and hedge accounting continues to apply.</p> <p>The replacement project consists of the following three phases:</p> <ul style="list-style-type: none">a) Classification and measurement of financial assets and financial liabilities.b) Impairment methodology - a more forward looking impairment model that reflects expected credit losses, as compared to incurred loss model under IAS 39.c) Hedge accounting – a review draft has been issued for this phase which deals with general hedge accounting only.	Not yet specified

3 Significant accounting policies (continued)**(n) New standards and interpretations not yet adopted (continued)**

Standard	Description	Effective date (early adoption permitted)
Amendment to IAS 32 and IFRS 7, 'Financial Instruments: Presentation'	These amendments are to the application guidance and clarify some of the requirements for offsetting financial assets and financial liabilities on the balance sheet.	1 January 2014

The Company has assessed the impact of the above standards, amendments to standards, revisions and interpretations. Based on the assessment, the above standards, amendments to standards, revisions and interpretations have no material impact on the financial statements of the Company as at the reporting date. The impact of IFRS 9 is likely to depend on the outcome of the other phases of IASB's IAS 39 replacement project.

(n) Trade and other debtors

All receivables are stated at amortised cost less impairment losses, if any.

(o) Payables

Payables are stated at amortised cost.

4 Determination of fair value

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities.

Fair values have been determined for measurement and / or disclosure purposes based on the following methods. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

Investment securities

The fair value of financial assets at fair value through profit or loss and available-for-sale financial assets is determined by reference to their quoted bid price at the reporting date. In accordance with IAS 39, all the investments are stated at their fair values. The fair value of investments in recognized financial markets is their quoted price.

Where the investments are not traded in an active market, traded in small volumes, or where there is no quoted market price, a reasonable estimate of fair value is determined by reference to the current market value of another instrument that is substantially the same or is based on discounted cash flow analysis or maintainable earnings models or other reliable valuation methods. Investments whose fair value cannot be reliably measured are carried at cost (being the most recent estimate of fair value) less any impairment losses.

5 Financial risk management

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk
- Operational risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's management of capital. Further quantitative disclosures are included throughout in the financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board has authorised the quality assurance department to develop and monitor the Company's risk management policies. The Quality Assurance Manager reports regularly to the Board of Directors on its activities.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers. The Company has in place group standards; regulations of Securities and Commodities Authority ("SCA"), Abu Dhabi Securities Exchange ("ADX") and the Dubai Financial Market ("DFM"), and policies and procedures dedicated to monitor and manage risk from such activities.

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The Company's credit risk is mainly attributable to the trade margin facilities extended to the Company's customers. The exposure to credit risk on these facilities is monitored on an on-going basis by the management.

The Company has a policy in place under which each new customer is analysed individually for creditworthiness before the Company allows these customers to open a trading account with the Company. A trading limit is established for each customer, which represents the maximum open amount of margin facilities that is available to the customer for trading purposes. These individual limits are monitored and reviewed on an on-going basis.

The Company's cash is placed with its holding company and financial institutions of good repute.

5 Financial risk management (continued)

Credit risk (continued)

Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	2013 AED '000	2012 AED '000
Trade and other debtors	31,913	30,445
Due from Holding Company	257,260	231,867
Bank balances	93,443	88,719
Total	382,616	351,031

The unsettled trade debtors of the Company as at the reporting date are derived from Gulf Cooperation Council countries ("GCC").

The maximum exposure to credit risk for trade and other debtors at the reporting date by type of customer was:

	2013 AED '000	2012 AED '000
Individuals	20,044	30,425
Corporates	11,869	20
Total	31,913	30,445

Impairment losses

The ageing of trade receivables at the reporting date was:

	2013 AED '000	2012 AED '000
Not past due	11,869	20
Individually Impaired	50,281	62,911
Less: Impairment	(30,237)	(32,486)
	31,913	30,445

The movement in the allowance for impairment in respect of trade receivables during the year is referred to in note 9.

5 Financial risk management (continued)

Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The Company is not significantly exposed to liquidity risks as its primary source of funding is through approved financing arrangements with the Holding Company, which itself is a reputable bank in the UAE.

Further, the Company comprises mainly other payables which are non interest bearing with a maturity of less than six months. The contractual cash flows are not materially different from their carrying amounts.

Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices, will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Currency risk

All the company's transactions are conducted in AED or US Dollar ("USD"). The AED is currently pegged to the USD and while this continues to be the case, the Company has no significant exposure to currency risk.

Interest rate risk

The Company has exposure to interest rate risk in relation to the amount due from holding company. The Company pays/receives interest to/from the holding company on intra-group net payables/receivables. All interest bearing financial assets and liabilities are at fixed interest rates.

At the reporting date, the interest profile of the Company's interest bearing financial instruments are as follows:

	2013 AED '000	2012 AED '000
	-----	-----
Fixed rate instruments:		
Fixed deposits	64,934	63,885
	=====	=====
Variable rate instruments:		
Call accounts	16,977	16,849
	=====	=====

5 Financial risk management (continued)

Market risk (continued)

Interest rate risk (continued)

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have resulted in the following increases/ (decreases) being recognised in the profit and loss account or directly in equity as shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

	Profit and Loss		Equity	
	100 bp increase	100 bp decrease	100 bp increase	100 bp decrease
31 December 2013				
Financial instruments	170	(170)	-	-
	=====	=====	=====	=====
31 December 2012				
Financial instruments	168	(168)	-	-
	=====	=====	=====	=====

Equity price risk

Equity price risk arises from investment securities of the Company. Exposure to price risk is monitored by senior management on an ongoing basis to assess the impact of changes in market conditions. Investment securities are managed on a fair value basis.

The amounts mentioned in the table below reflect an equal but opposite potential effect on profit before tax and equity based on an assumed 5% strengthening or weakening in prices, with all other variables held constant:

	31 December 2013			31 December 2012		
	Total	Effect on profit	Effect on equity	Total	Effect on profit	Effect on equity
	AED '000	AED '000	AED '000	AED '000	AED '000	AED '000
Effect of change in equity price by 5%						
Financial assets at fair value through profit and loss	-	-	-	3,250	162	-
Financial assets available- for- sale	12,193	-	610	5,035	-	252
	=====	=====	=====	=====	=====	=====

5 Financial risk management (continued)

Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Company's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behavior.

To mitigate the operational risk, the Company has obtained fidelity and indemnity insurance cover against possible errors from its brokers while executing customers' orders for trade of securities in stock markets.

6 Capital management

The Company's capital management approach is driven by strategy and organizational requirements, taking into account the commercial environment in which it operates. The Company's capital management takes into account assets growth and the optimal amount and mix of capital required to support planned business growth.

Regulatory Capital

The Company is regulated by SCA, who sets and monitors the capital requirements for the Company. SCA currently requires the Company to maintain a minimum paid up capital of AED 30,000 K (2012: AED 30,000 K). The Company has complied with all externally imposed capital requirements throughout the period. There were no changes in the Company's approach to capital management during the year.

7 Property and equipment

	Freehold Improve- ments AED '000	Leasehold improve- ments AED '000	Office equipment AED '000	Computers AED '000	Capital work in progress AED '000	Total AED '000
Cost						
Balance at 1 January 2013	349	292	1,260	16,478	610	18,989
Additions	27	-	43	199	-	269
Transfers	175	-	16	392	(583)	-
Balance at 31 December 2013	551	292	1,319	17,069	27	19,258
Accumulated depreciation						
Balance at 1 January 2013	3	211	1,155	15,102	-	16,471
Depreciation for the year	52	17	85	578	-	732
Balance at 31 December 2013	55	228	1,240	15,680	-	17,203
Net book value						
At 31 December 2013	496	64	79	1,389	27	2,055

EMIRATES NBD SECURITIES LLC
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013

7 Property and equipment (continued)

	Freehold improve- ments AED '000	Leasehold improve- ments AED '000	Office equipment AED '000	Computers AED '000	Capital work in progress AED '000	Total AED '000
<u>Cost</u>						
Balance at 1 January 2012	-	1,966	1,220	15,453	441	19,080
Additions	349	-	40	1,245	169	1,803
Disposals		(1,674)	-	(220)	-	(1,894)
Balance at 31 December 2012	349	292	1,260	16,478	610	18,989
<u>Accumulated depreciation</u>						
Balance at 1 January 2012	-	1,046	1,057	14,970	-	17,073
Depreciation for the year	3	196	98	352	-	649
Disposals		(1,031)	-	(220)	-	(1,251)
Balance at 31 December 2012	3	211	1,155	15,102	-	16,471
<u>Net book value</u>						
At 31 December 2012	346	81	105	1,376	610	2,518

8 Investment securities

These comprise the following:

	2013 AED '000	2012 AED '000
Equity securities:		
Non-Current:		
Available-for-sale (refer note below)	12,455	5,233
Current:		
Designated at fair value through profit and loss	-	3,250
	12,455	8,483

8 Investment securities (continued)

Included in available for sale are:

- a) AED 12,193 K (31 December 2012: AED 5,035 K) representing 4,936,337 shares in Dubai Financial Market ("DFM"). The Company in 2006 acquired the shares relating to DFM's IPO as per the allocation set by DFM for brokerage companies.
- b) AED 198 K (31 December 2012: AED 198 K) representing 1% equity interest in Egyptian Company for Electronic System Development ("NPC"). The remaining 99% equity interest in NPC is collectively owned by Network International LLC and Emirates Financial Services PSC, who are a joint venture / subsidiary, respectively, of the Holding Company.

9 Trade and other debtors

Trade and other debtors include the following:

- The net balance of trades which have been executed with the market but have yet to be settled. Settlement periods for the Dubai Financial Market (DFM) and Abu Dhabi Securities Exchange (ADX) are T+2. Customer trades are settled through their respective investment accounts that exist with the Holding Company.
- Receivables from Margin Trading (MT), which the Company previously engaged in. During 2011, SCA issued a circular that brokerage companies cannot carry out MT. The company has formulated a strategy for transferring margin trading accounts to its Holding Company. For the year ended 31 December 2013, no accounts were transferred to Holding Company (full year 2012 no accounts were transferred). Receivables from MT as of 31 December 2013 was AED 50,281 K (2012: 62,911 K).

	2013 AED '000	2012 AED '000
Customer receivables	62,150	62,931
Less: allowance for impairment loss	(30,237)	(32,486)
	31,913	30,445
	=====	=====

EMIRATES NBD SECURITIES LLC
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013

9 Trade and other debtors (continued)

	2013 AED '000	2012 AED '000
Movement in allowance for impairment loss		
Balance as on 1 st January	32,486	33,014
Allowance made during the year	-	73
Recoveries / Write back	-	(69)
Write off	(2,249)	(532)
	<u>30,237</u>	<u>32,486</u>
	=====	=====

10 Other receivables

	2013 AED '000	2012 AED '000
Prepayments	111	101
Others	2,268	458
	<u>2,379</u>	<u>559</u>
	=====	=====

To meet the requirement arisen as a result of the increase in trading activity on the DGCX Dubai, the Company placed an amount of USD 517 K with DGCX as cash collateral money on 26 August 2013.

11 Related party transactions

The Company, in the normal course of business, carries out transactions with entities that fall within the definition of a related party contained in International Accounting Standard 24 (2009). The transactions and balances with the related parties, other than those as disclosed elsewhere in the financial statements, are as follows:

The total amount of compensation paid to directors and key management personnel during the year is as follows:

	2013 AED '000	2012 AED '000
Short term employee benefits	1,467	1,847
Post employment benefits	107	118
	=====	=====

EMIRATES NBD SECURITIES LLC**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****11 Related party transactions (continued)**

Key management personnel are those persons, including non-executive directors, having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly.

	2013 AED '000	2012 AED '000
Due from Holding Company	257,260	231,867
Bank balances held with Holding Company	93,398	88,674

A number of functions are centralized and the costs of these are borne by the Holding Company and not recharged to the Company.

The transactions and balances with holding company and related parties, other than as disclosed elsewhere in the financial statements, are as follows:

	2013 AED '000	2012 AED '000
Commission income from related parties (refer note 11.1)	2,739	435
Interest income from Holding Company on fixed deposits and call account	1,084	1,292
Expenses borne by the Holding Company (refer note 11.2)	-	-
Insurance premium paid to associate of Holding Company	404	421

11.1 Commission income from related parties in 2013 comprised of:

	Trade value AED '000	Comm. income AED'000
Emirates Financial Services	41,527	33
Emirates Funds LLC	79,703	48
Emirates NBD Asset Management Limited	9,542	4
Jeema Mineral Water PSC	1,278	2
Emirates NBD PJSC	3,286,037	2,495
National General Insurance	101,201	102
Abdul Wahed Mohd Ibrahim Alsayyah	114	-
Abdulwahid Mohd Sharif Al Fahim	67,622	51
Abdullah Mohammed Saleh	5,640	4
	3,592,664	2,739

11 Related party transactions (continued)

During the year, the head office of the Company has moved into premises owned by the Holding Company on which no rent is being paid.

The Company has obtained a guarantee for Nasdaq worth AED 5,509 K from Mashreq. There is a mutual agreement between the Holding Company and Mashreq Bank whereby they provide guarantees for each others' brokerage entity to Nasdaq, at no charge to each other.

12 Cash and bank balances

	2013 AED '000	2012 AED '000
Cash in hand	3	4
Current account	20,323	21,031
Bank deposit (Maturity within three months)	21,476	21,157
Cash and cash equivalents	<u>41,802</u>	<u>42,192</u>
Bank Deposit (Maturity after three months)	43,458	42,728
Client money (12.1)	8,186	3,803
	<u>93,446</u>	<u>88,723</u>

- 12.1** In accordance with the regulations issued by the Emirates Securities and Commodities Authority ("ESCA") the Company maintains separate bank accounts for advances received from its customers ("clients' money"). The clients' money is not available to the Company other than to settle transactions executed on behalf of the customers maintaining deposits with the Company.

13 Other payables

The company has implemented a loyalty program for customers in 2013. The program was designed to pay incentive "Points" to eligible customers based on customers trading volume per month. The total points are accrued each month and will be valid for redemption within 24 months. Points are credited to customer's trading account upon request. Each point has an equivalent value of AED 1. The total loyalty points accrued, net of redemption as at 31 Dec 2013 is AED 1,117 K. (2012: Nil).

14 Share capital and reserves

	2013 AED '000	2012 AED '000
	-----	-----
Authorised, issued and fully paid up: 36,000 shares of AED 1,000 each	36,000	36,000
	-----	-----
	36,000	36,000
	=====	=====

Capital contribution reserve

The capital contribution reserve represents the share capital of the acquired entity.

Statutory reserve

In accordance with clause 22 of the Company's Memorandum and Articles of Association and article 255 of the UAE Federal Commercial Companies Law, a minimum of 10% of the net profit for the period is allocated to a non-distributable statutory reserve. Such allocations have ceased as the statutory reserve now equals half of the paid up equity capital.

Fair value reserve

The fair value reserve comprises the cumulative net change in the fair value of available-for-sale financial assets until the investments are derecognised or impaired.

15 Administrative and general expenses

	2013 AED '000	2012 AED '000
	-----	-----
Staff costs	8,065	9,249
Occupancy costs	681	1,314
Depreciation	732	649
Others	3,294	1,901
	-----	-----
Total	12,772	13,113
	=====	=====

The number of employees at 31 December 2013 was 32 (2012: 35).

16 Other income

	2013 AED '000	2012 AED '000
	-----	-----
Gain on financial assets at fair value through profit and loss	3,550	898
Dividend income	218	137
Other operating income	37	24
Loss on property and equipment write off	-	(643)
	-----	-----
	3,805	416
	=====	=====

EMIRATES NBD SECURITIES LLC
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013

17 Lease commitments:

At 31 December, the Company's non-cancellable operating lease rentals are payable as follows:

	2013 AED '000	2012 AED '000
	-----	-----
Less than one year	272	272
	=====	=====

The company leases a number of office premises under operating leases usually with a lease period of 1 year, renewable annually, for which the lease rentals are payable in advance.

18 Contingent liabilities

	2013 AED '000	2012 AED '000
	-----	-----
Letters of guarantee (Issued by the Holding Company in favor of DFM and ADX)	220,000	150,000
	=====	=====
Letters of guarantee (Issued by the Mashreq Bank in favor of Nasdaq Dubai)	5,509	5,509
	=====	=====
Letters of guarantee (Issued by the Holding Company in favor of DGCX)	3,673	-
	=====	=====

19 Fair value measurement principles

Fair values

Fair values versus carrying amounts

The fair values of the financial instruments are not materially different from their carrying amounts.

19 Fair value measurement principles (continued)

Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

In AED 000	Level 1	Level 2	Level 3	Total
	-----	-----	-----	-----
31 December 2013				
Available-for-sale financial assets	12,193	-	262	12,455
Financial assets designated at fair value through profit or loss	-	-	-	-
	-----	-----	-----	-----
	12,193	-	262	12,455
	=====	=====	=====	=====
31 December 2012				
Available-for-sale financial assets	5,035	-	198	5,233
Financial assets designated at fair value through profit or loss	3,250	-	-	3,250
	-----	-----	-----	-----
	8,285	-	198	8,483
	=====	=====	=====	=====

Although the company believes that its estimate of fair value of level 3 is appropriate, the use of different methodologies or assumptions could lead to different measurement of fair value. For fair value measurement in level 3, change in 10% in the fair value of the investment would have an equal but opposite potential effect of AED 26 K (2012: 20 K) of the statement of comprehensive income.

20 Comparative figures

Certain comparative figures have been reclassified to conform to the presentation adopted in the financial statements.